



## **Tributary Systems Teams with Quantum to Bring New Backup Storage Options to IBM z/OS and IBM i Users**

*Direct VAR agreement allows Tributary Systems to offer IBM customers new options combining Tributary's Storage Director / ViTAL Backup Virtualization and Quantum's DXi Deduplication Appliances and Scalar Intelligent Tape Libraries*

*BEDFORD, TX, September 21, 2011* – [Tributary Systems, Inc.](#), an IBM Solution Integrator and a global leader in storage solutions, **has signed a Direct VAR Agreement with Quantum Corporation** to bring their combined **backup storage solutions to users of IBM z/OS mainframes and IBM i for Power Systems.**

“For **IBM® z/OS™** and **IBM® i for Power Systems** customers, the integration of Tributary's [Storage Director™ / ViTAL™ backup virtualization solution](#) with all of the [Quantum® DXi®-Series disk backup and data deduplication systems](#) and all of the [Quantum Scalar® tape libraries](#) is an outstanding opportunity to add new technology options,” said Ed Ahl, Tributary's Director of Business Development. “Together, Tributary and Quantum offer IBM customers a single solution to easily share storage resources among multiple server environments, to replicate data to disaster recovery locations over WAN infrastructures, and to migrate their existing legacy data media to newer technology.”

“Many existing and prospective Quantum customers have heterogeneous server environments that include IBM zOS mainframe, IBM Power i and iSeries servers in addition to open systems servers. With Tributary's Storage Director, these customers can now leverage their investments in our leading edge DXi-Series deduplication appliances and Scalar tape automation solutions by consolidating their backup storage across these platforms,” said Peter Prinos, Senior Director of Quantum Global Alliances.

[Tributary Systems, Inc.](#), based in Texas, delivers data protection with vision. Customers include *Fortune 20, Fortune 500, Fortune Global 1000*, and SMB companies. The [Tributary Storage Director / ViTAL Backup Virtualization](#) solution enables fully automated data backup to disk, data deduplication technology, and tape resources. It also supports advanced replication capabilities for off-site data protection,



and restore operations from remote, unmanned, lights-out data centers. By separating the backup infrastructure from the backup host, Storage Director / ViTAL allows customers to migrate their legacy environments to state-of-the-art technologies. It is available for IBM® zOS, IBM® i (AS/400®, iSeries™, and System i®), IBM Power Systems™, HP® NonStop™ (Tandem) and HP® OpenVMS™, VMware®, UNIX®, Linux® and Windows®.

Ed Ahl, (972) 924-4575 (Texas), <mailto:eahl@tributary.com>

PR: Hellena Smejda, (352) 351-9262 (Florida), <mailto:hsmejda@wordsworth-international.net>

Word count 391